# tepav

**Economic Policy Research Foundation of Turkey** 

Global and Domestic Developments: Prospects for the Turkish Economy

Güven Sak Washington DC, 8 May 2008

#### Framework

- Where were we just six months ago?
  - → Rapid economic and social transformation
  - → Challenge: sustaining high growth rates
- Long term agenda vs. short term agenda
  - → Many contentious issues: Need for political consensus, a mis-management case
  - → Unfavorable global conditions: impact of US banking crisis
  - → An unfolding political crisis, last but not least
- How to move forward?

# Economic Policy Research Foundation of Turkey (TEPAV)

- Established in 2004, with the support of the Union of Chambers and Commodity Exchanges of Turkey (TOBB)
- Independent, non-partisan think tank in Ankara
- Focuses on economic policy, competitiveness, regional integration, governance and stability.

www.tepav.org.tr

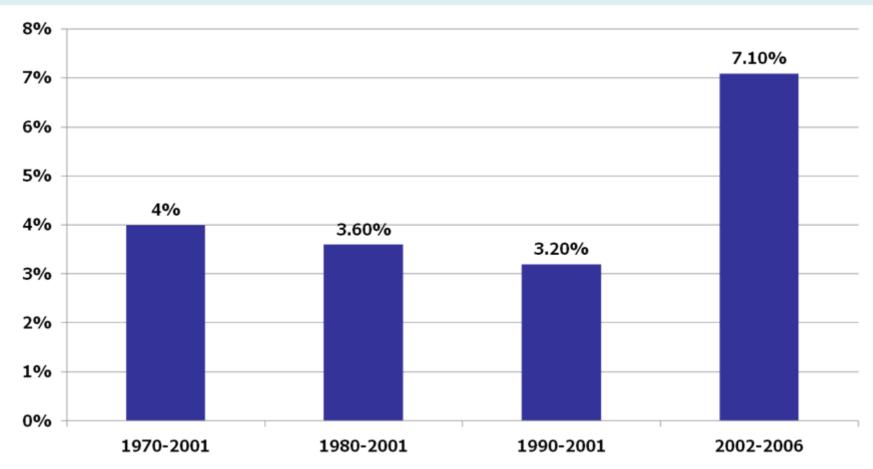
### A sample of TEPAV's activities

- Developing policy tools for dialogues with the government
  - → Industrial Policy Document (with State Planning Organization)
  - → Investment Climate Assessment (with the World Bank and Treasury)
  - → Competition Environment Assessment (with the World Bank, FIAS and Competition Authority)
  - → Higher Education Sector Project (with the World Bank)
- Governance of economic development
  - → Decentralization studies, regional development framework (with The Ministry of Internal Affairs and local authorities)
  - Fiscal monitoring and transparency
- Regional Integration
  - → Industry for Peace Initiative (with TOBB)
  - → Black Sea and Central Asia Project (with TOBB)



## Turkish economy has jumped on a higher growth trajectory

#### Average annual growth rates of GDP (%)

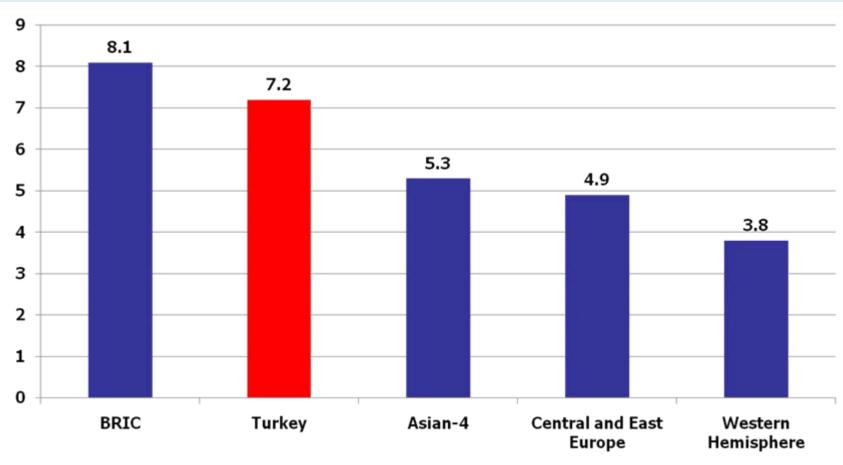


Source: TURKSTAT



### Turkey performed better than several countries between 2002-2006...

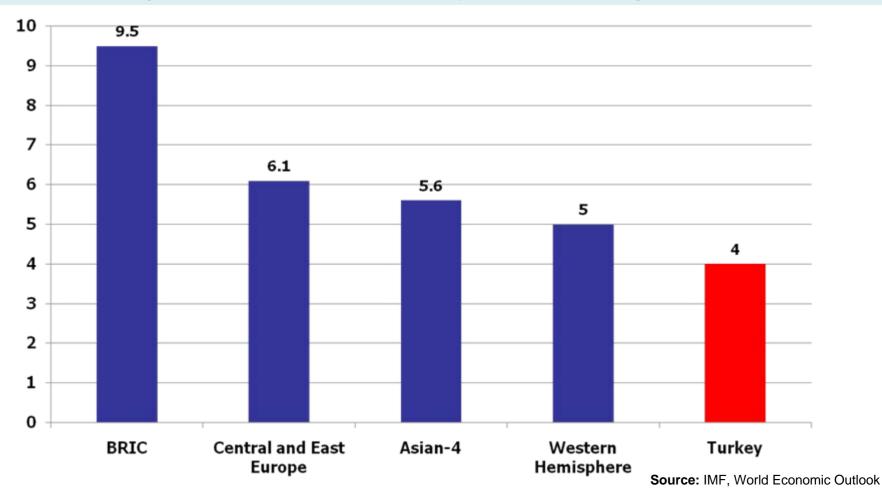
#### Average annual growth rates of selected regions and Turkey (%, 2002-2006)



Source: IMF, World Economic Outlook

# ... however something started to change in 2007

GDP growth rate forecasts for Turkey and selected regions (%)





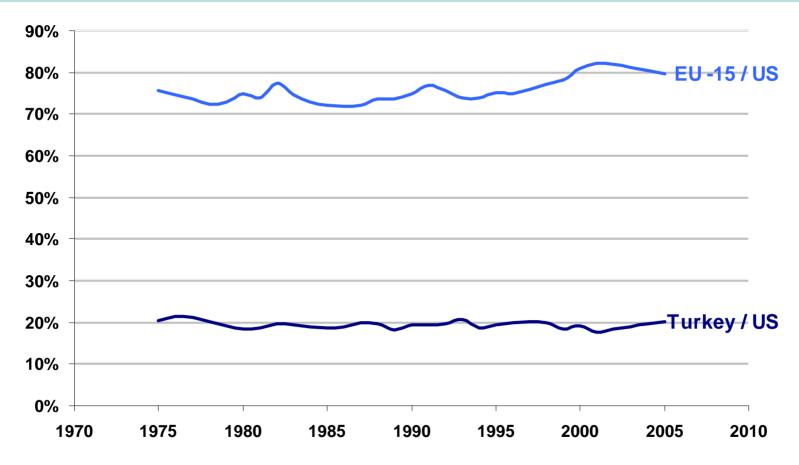
#### A rapidly growing middle class

	1999	2003	2006
Automobile sales (in thousands)	-	359	622
White good sales (in millions)	4	3	5,5
Airline passengers (in millions)	30	34	59
Mobile Phone Network subscribers (in millions)	-	26,6	51,4
# of people getting House Loans (thousands)	14	43	460
Consumer credit + credit cards (billion YTL)	-	12,8	67,7



### Challenge of convergence relative to the US per capita income

Ratio of GDP per capita of EU-15, China, Korea and Turkey to GDP per capita of the US (PPP, 1975-2005)

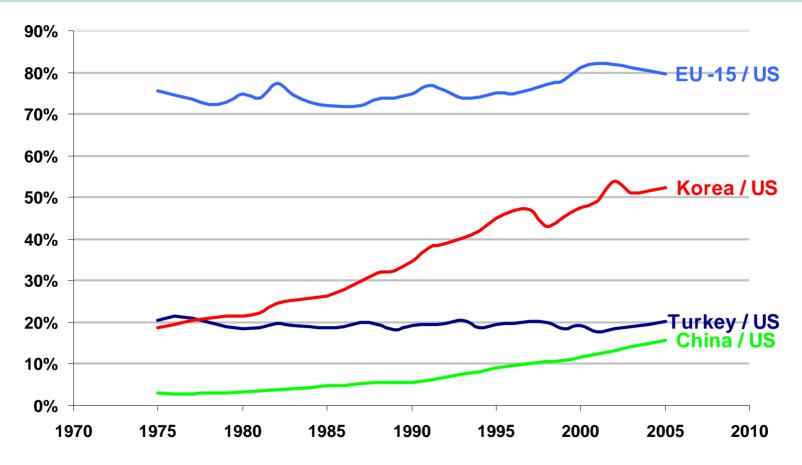


Source: EU Ameco Database



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Ratio of GDP per capita of EU-15, China, Korea and Turkey to GDP per capita of the US (PPP, 1975-2005)



Source: EU Ameco Database

## Does the transformation process come to a halt?

- Capacity constraints threatens the transformation process
- Current capacity of industry and services is not enough to employ the people, who ran out of agriculture
  - → Percentage change from 2002 to 2007
    - Total employment: Agriculture (-20%), Industry (13%), Services (20,7%)
    - Registered employment increased by 30%
  - → Unemployment rate stuck at 11%
- Transformation itself is productivity enhancing
  - → Productivity growth was the source of expansion after 2001 crisis
- An unmanaged transformation process with capacity constraints
  - → Importance of "second generation reforms" (Is this timely?)



### Where were we before when the focus shifted?

#### Agenda of three months ago:

_	First generation reforms	Second generation reforms
Objectives	<ul><li>✓ Restoring growth</li><li>✓ Reducing inflation</li></ul>	<ul> <li>Sustaining growth</li> <li>Maintaining macroeconomic stability</li> <li>Increasing international competitiveness</li> <li>Fostering social development</li> </ul>
Reform strategies	<ul> <li>✓ Changing macroeconomic rules</li> <li>✓ Reducing the scale and scope of the state</li> <li>✓ Reducing protectionism and statism</li> </ul>	<ul> <li>Strengthening the institutional infrastructure of a market economy</li> <li>Reforming education, health, social security and other public services</li> <li>Building strategic coordination mechanisms for competitiveness of the private sector</li> <li>Source: TEPAV (2007), Naim (1994), Navia ve Velasco (2007)</li> </ul>

### Now: three crises juxtaposed

- Reforms to increase the growth capacity of Turkey could not be started (DOMESTIC)
  - Second generation reform agenda with priorities still absent
  - →A deeply polarized Turkey is not good for the agenda
- Favorable international liquidity conditions are not going to be available for a while (EXTERNAL)
  - → Financing corporate activities will be difficult
  - → Major finding of ICA: Turkish companies do not grow
  - → Bad for growth capacity again
- Political crisis has led to economic policy uncertainty (DOMESTIC)
  - → Policy uncertainty will be bad for growth

#### Impact of triple crises on economy

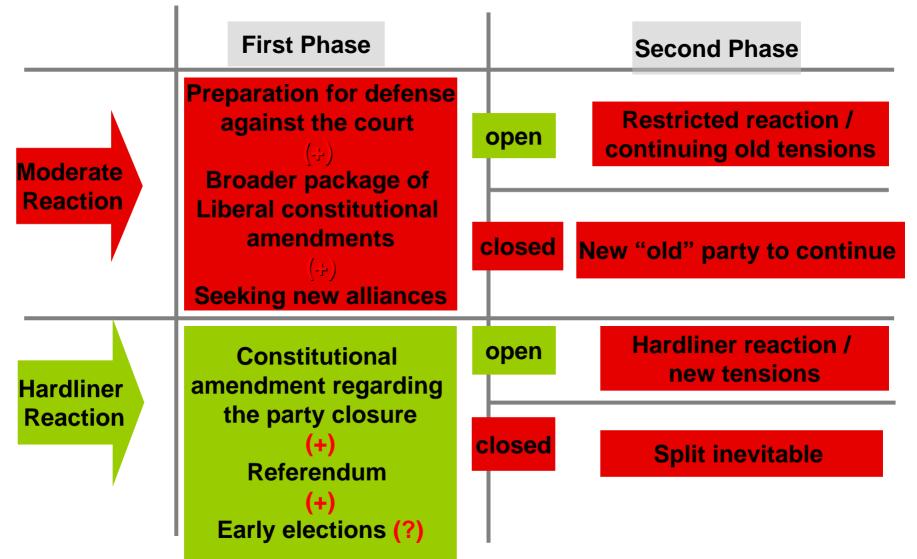
- No measures against the international banking crisis, it will continue to unfold. Waiting to see the impact.
- Domestic issues should in principle be more easily manageable
  - → Currently we have a paralysis at the governmental level: Bad for policy certainty hence growth.
  - → Government could not prioritize a policy agenda that can create positive expectations: Bad for consumer sentiment hence growth
- Strengthening the EU anchor would be good for both policy uncertainty and consumer sentiment

### How will recent global credit crisis affect the Turkish economy?

- May 2006 turmoil is like the dress rehearsal for the current one
  - → Less FX rate more interest rate adjustment
  - → Highest rate of return after Iceland now.
- The impact will be long term
  - → Turkey will be affected due to its CA deficit finacing
  - → The impact will be on growth
- Political uncertainty costs higher interest rates especially during credit crisis
- Policy uncertainty is the worst case scenario, look for the court case unfolding



### Turbulent times in Turkish politics after the closure case: Transformation in danger?



### What should be today's priorities?

- Re-financing needs of corporate sector
  - → FX indebted corporate sector
- Focus should be on sustaining fund inflows
  - → Uncertainty in the regulatory framework is not good
- Adherence to fiscal discipline is key for stability
  - → Tough choice: Primary surplus vs. public investments
  - → Is it possible to boost public investments w/o sacrificing fiscal discipline? Case of Brazil
- Credibility of the central bank is important
  - From explicit targeting to forecast targeting
  - → Need for realignment is obvious

#### Conclusions

- Completing the economic and social transformation of Turkey is of regional importance
- Transformation process needs to be managed more properly
  - Bad political decisions are the new binding constraint nowadays
- Nature of the reform process requires broad based consensus
  - → Polarization is not good for transformation
  - → Role for Grand National Assembly-Constitutional Convention