Economic Policy Research Foundation of Turkey

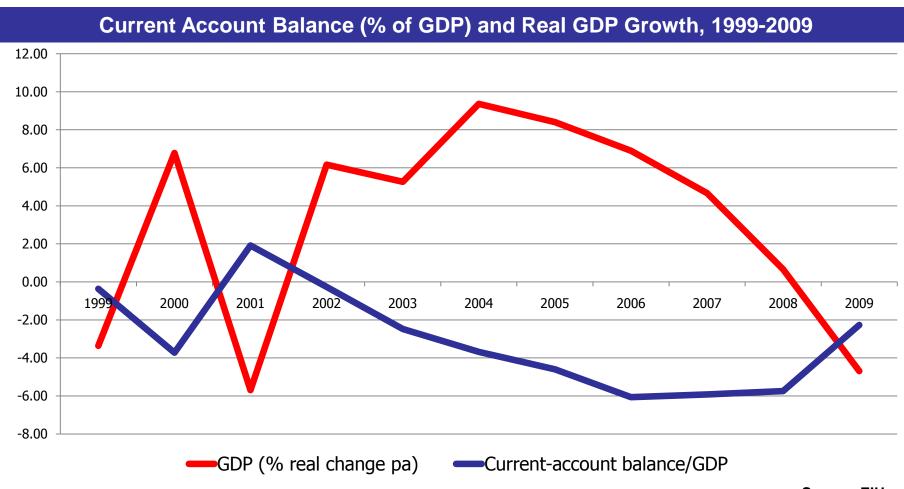
Is it more dangerous this time?

Güven Sak 8 December 2010

Framework

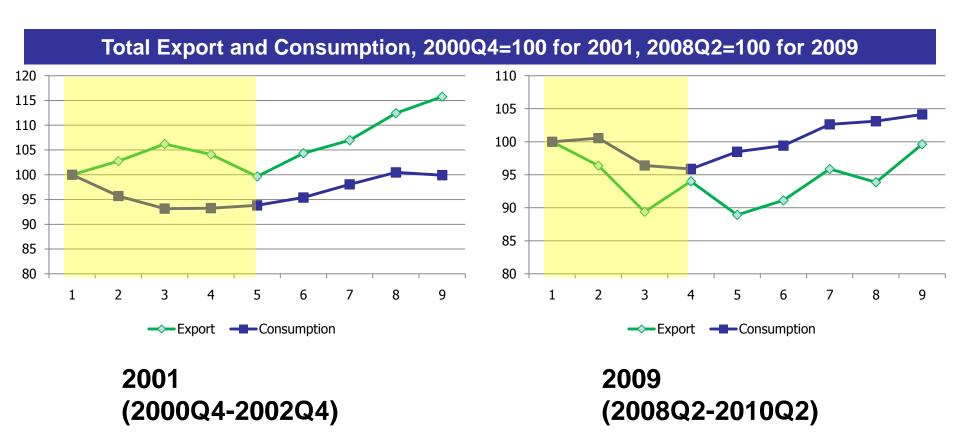
- Turkey's most visible structural problem
 - Growth & current account deficit
 - Low savings rate
- Why we think it's more dangerous this time
 - → Short term problem: lagging exports
 - Deteriorating quality of finance
- Delayed reforms due to busy political agenda
 - → Tax reform?
 - → Industrial strategy and innovation push?
 - → Labor market reform and education push?
 - → Administration reform and regional disparities?

Turkey grows only with current acount deficit



Source: EIU

Why current growth episode is more dangerous? 2001: export boom, 2009: domestic demand boom



Source: TURKSTAT

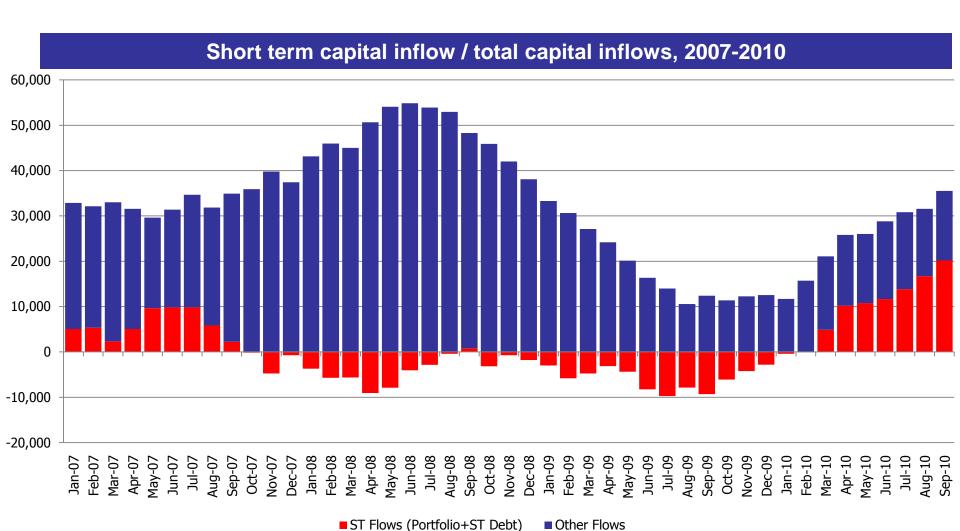
Slow export recovery mainly due to EU integration



Level of GDP compared to pre-crisis level

Sources: TEPAV calculations, WTO, Eurostat, EIU, BEA, Statistics Canada, Bank of Israel, Banco de Brasil, tradingeconomics.com

Quality of finance sharply deteriorating



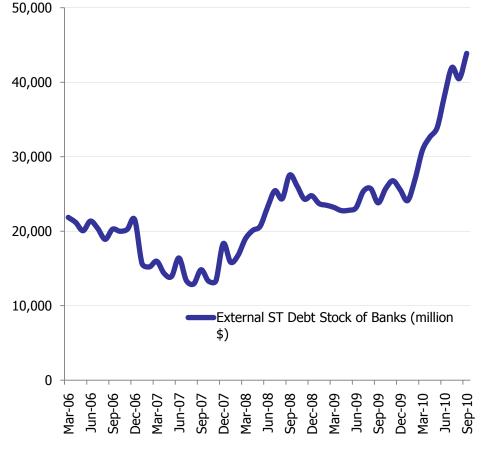
Source: CBRT

Rapid credit growth due to shortterm fund inflows

Real Outstanding Loans (TRY, 2003 prices)

350,000 300,000 250,000 200,000 Outstanding Loans (Real, 2003 prices) 150,000 Apr-08 Jul-08 Oct-08 Jan-09 Apr-09 Jul-09 Oct-09 Jan-08 Jan-10 Oct-07

Banks' external short-term debt (million USD)

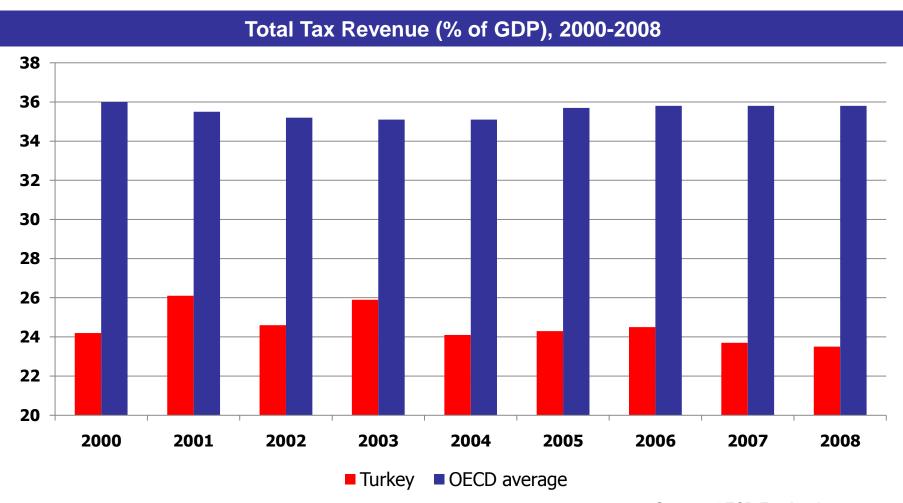


Source: Banking Assosication of Turkey

Why so dangerous?

- In the recent period, Turkey kept delaying the more costly reforms
- Period ahead will be even less conducive for reforms
 - → Elections in 2011, 2012, 2013, 2014, 2015
- Challenges will remain (not exhaustive)
 - → Trying to compete in EU with a third world tax system
 - → Lack of industrial strategy: innovation-driven?
 - → Labor market problems, especially female participation
 - → Regional development strategy needed...

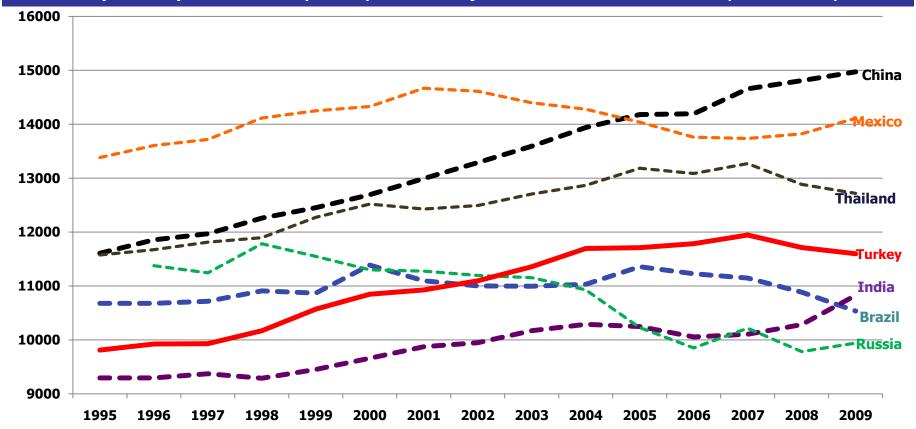
Lack of reform in the tax system: no convergence in fiscal quality



Source: OECD Factbook 2010

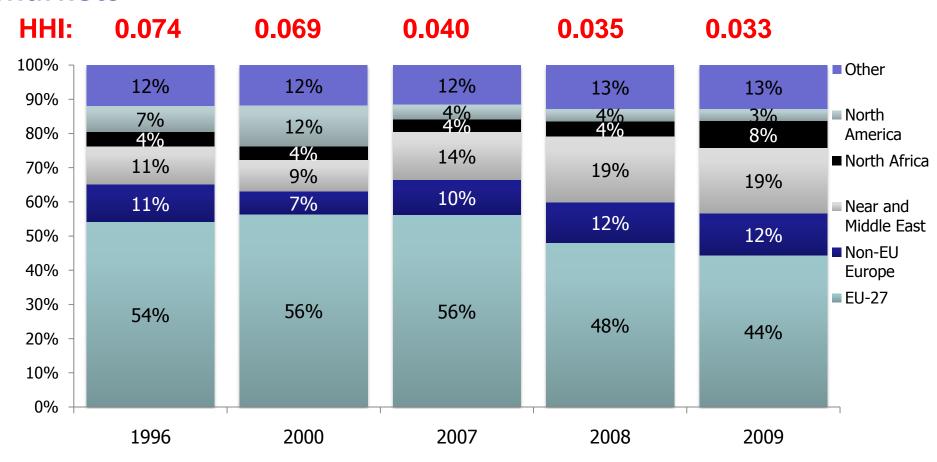
Exports not only decline in level but also in terms of quality: innovation push?

Export Sophistication (EXPY) for Turkey and selected countries (1995-2009)



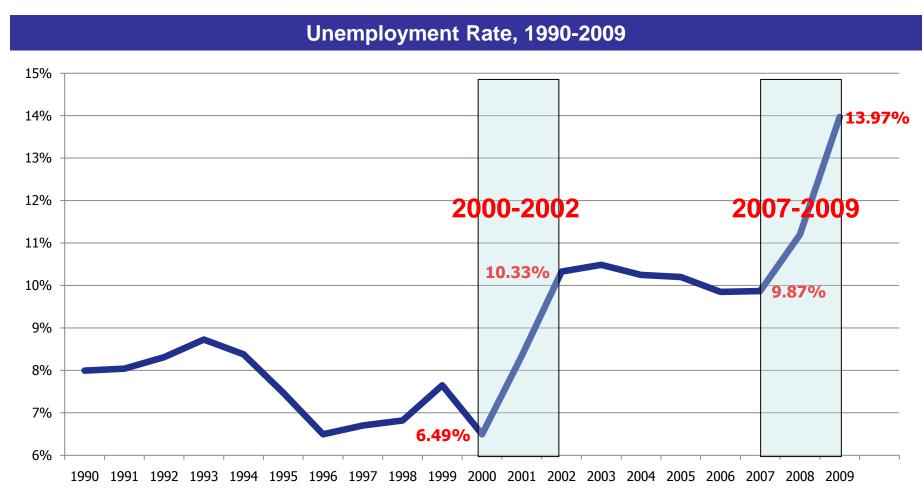
Source: UN Comtrade Database

Market diversification after crisis... but to less sophisticated markets



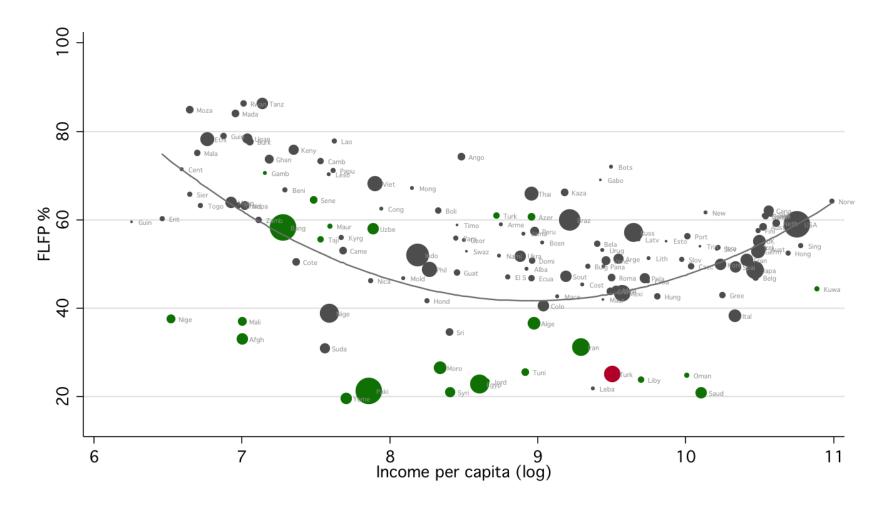
Source: UN Comtrade Database

Labor market reforms to tackle unemployment?



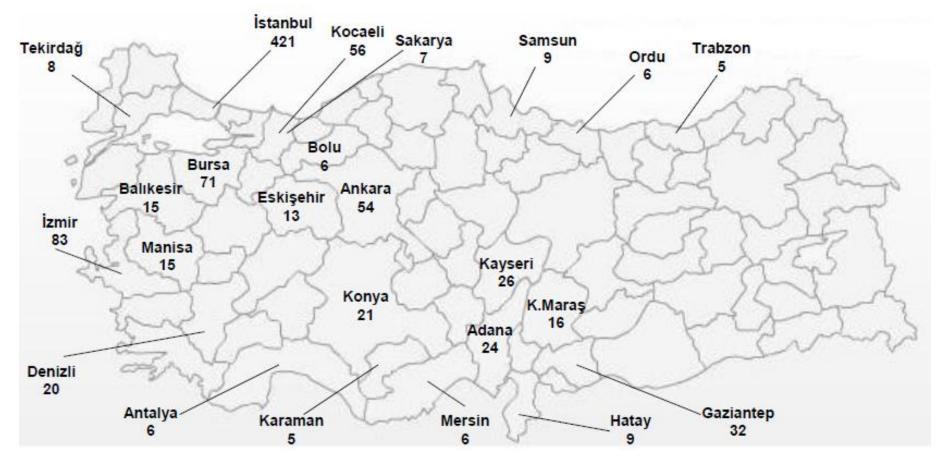
Source: TURKSTAT

Education reform to boost female participation?



Turkey's silent east...

Cities with 5 or more firms among the largest 1000 industrial firms in Turkey, 2009



Source: Istanbul Chamber of Industry

Questions-1

- Is it really more dangerous this time?
 - growing CAD with sluggish exports
- How to prioritize policy issues?
 - → Short term vs. long term goals
- Can we find low hanging fruits?
 - →Is PE the way forward in the interim to find star companies of the country?

Questions-2

- What will happen when the center starts to recover?
 - Pull and push factors
 - Export recovery in the west
- Is declining export sophistication level a bad omen?
 - → Turkey stuck between the East and the Europe?
 - → Is Iran our next competitor?